



SAP Business One for Equipment Manufacturing and Rental Services

Run a profitable Rental Business with SAP Business One

Client : India Based Client

Vertical : Equipment Manufacturing and Rental Services

1. Pain Areas

- Duplication of work due to non availability of integrated ERP system
- Lack of real time information for rental services
- Manage assembling, service and maintenance process
- Manual Report preparation is error prone and very time consuming

2. Why SAP B1

- Total control with management
- To streamline & Integrate Business processes in single solution
- Easy entry of rental orders visibility of inventory, display and drill-downs
- Managing Service contracts with the customers
- On time delivery of machines to customers

3. Key Challenges

- Lack of Business system awareness in staff members
- Lack of proper environment for system training

4. Proposed Solution

- SAP Business One ERP Software
- **Implementation Partner**
- Silver Touch Technologies Ltd.



6. Benefits

- Standardization of work flow
- Due to integrated ERP, better inter-department co-ordination
- Enhanced control over business operations with alerts and approval for the processes
- More structured data helps in strategic & operational decision making
- Increased level of satisfaction in customers due to on time delivery
- Reports on rental history and revenue by item, by equipment category, and by customer

5. Implementation Highlights

- Improved processes & inter departmental communication
- Single solution for all departments
- Real time information and quick report generation